

# AIA PRS Campaigns & Updates October 2025

AIA Pension and Asset Management Sdn. Bhd.



#### **Enjoy Long Term Retirement Savings + Tax Relief**

## CONTRIBUTE FOR PRS TAX RELIEF TODAY!





#### For Clients:

- Enjoy exclusive PRS Tax Relief—separate from EPF, life insurance, medical, and other deductions.
- Build long-term retirement savings with flexibility and control.

#### For You (Consultants):

- Unlock new client opportunities with a fresh value proposition.
- Build Cross-sell opportunities with PRS Tax Relief door-opener.
- Offer an additional solution for Corporate Clients.
- Remind Your Existing Customers to Top-Up today!!



#### **PRS Tax Relief**

CHARGABLE INCOME (RM)	TAX BRACKET (%)	TAX SAVINGS (up to)
0 to 5000	0	0
5001 to 20,000	1	30
20,001 to 35,000	3	90
35,001 to 50,000	6	180
50,001 to 70,000	11	330
70,001 to 100,000	19	570
100,001 to 400,000	25	750
400,001 to 600,000	26	780
600,001 to 2,000,000	28	840
Exceeding 2,000,000	30	900

Don't miss out!!

Contribute early to PRS and enjoy up to RM3,000 in tax relief!

If you're earning RM100,000, that's up to RM570 in tax savings while growing your retirement!





## **Customer Campaign**

#### **AIA PRS Passport To Paradise Campaign**

#### **The Prizes**

Grand Draw Prizes	No of Winner(s)
6D5N All-Inclusive Maldives Dream Vacation for 2 pax (worth up to RM25,000!)	1
3D2N All-Inclusive Paradise Escape at Pangkor Laut Resort for 2 pax	2
Apple AirPods Max	5
Dyson Supersonic Nural™ Hair Dryer	5
Samsonite Samsonite Unimax Cabin Luggage	5

Monthly Draw Prizes	No of Winner(s)
October Contributions RM500 Jaya Grocer Gift Card	25
November Contributions RM500 Jaya Grocer Gift Card	25



#### **AIA PRS Passport To Paradise Campaign**

Campaign Period: 1 October 2025 to 31 December 2025

#### Requirement:

- Only new contributions (lump sum or direct debit) and transfer-in cases from other PRS providers will be counted.
- 1 lucky draw entry for every cumulative contribution of RM3,000 per member during the campaign period.
- No limit to number of eligible lucky draw entries cumulated during the campaign period.
- Limited to 1 Grand Prize reward per member, and 1 Monthly Prize reward per member only.
- Inclusive of contribution to all AIA PAM PRS Funds.
- For Grand Draw Prizes, the final submission with valid and complete documentation must be received and validated by the AIA branches no later than 3.30PM (Kuala Lumpur time) on 31 December 2025.
- For Monthly Draw Prizes, the final submission with valid and complete documentation must be received and validated by the AIA branches no later than 3.30PM (Kuala Lumpur time) on 31 October 2025 and 28 November 2025 respectively.

Please refer to Campaign T&C for full details.



#### **AIA PRS Passport To Paradise Campaign**

#### **Additional Information for Maldives and Pangkor Laut Resort Prizes**

#### **Maldives**

- 5-night stay at Sheraton Maldives (room type: Beach View Room) for 2 pax, total prize value capped up to RM20,000.
- In addition, winner receives a total travel allowance capped up to RM5,000 to cover flights and incidental travel costs.
- Any amount exceeding the respective cap is not payable by APAM.
- At APAM's sole discretion and subject to approval, the winner may elect to exchange the prize for either:
  - o Travel credits valued up to RM20,000 (redeemable through APAM's appointed travel partner), or
  - o Bonus units worth RM20,000 credited into the winner's AIA PRS account.

#### **Pangkor Laut Resort**

- 2-night stay at Pangkor Laut Resort (room type: Tropical Hill Villa) for 2 pax, total prize value capped up to RM4,000.
- In addition, winner receives a total travel allowance capped up to RM1,000 to cover flights and incidental travel costs.
- Any amount exceeding the respective cap is not payable by APAM.
- At APAM sole discretion and subject to approval, the winner may elect to exchange the prize for either:
  - o Travel credits valued up to RM4,000 (redeemable through APAM's appointed travel partner), or
  - o Bonus units worth RM4,000 credited into the winner's AIA PRS account.





Exclusively for New Clients

Aged 29 and Below.

For Contributions to AIA PAM

- Growth Fund
- Global Islamic Growth Fund; or
- Dividend Income Fund.



Reach Out To
Young Clients
(and their siblings, friends to
expand your customer base)



#### **Eligibility and Key Criteria**

Area	Details
Eligibility	New customers aged 29 and below (born 1st June 1995 or later).
Campaign Period	Valid from 1 June 2025 to 31 October 2025, or until first 1,000 eligible customers sign up and contribute.
Investment Requirement	<ul> <li>Make a minimum RM1,000 contribution into either AIA PAM –</li> <li>Growth Fund</li> <li>Global Islamic Growth Fund; or</li> <li>Dividend Income Fund.</li> </ul>
	<ul> <li>Must continue to invest RM1,000 every year for the next 3 years (2025 – 2027) and not make any withdrawal during this period.</li> </ul>

Please refer to Campaign Terms & Conditions for more information.



## Timeline of Contribution Period and Crediting of Bonus Units

Contribution Period	Reward
Year 1 (1 June 2025 to 31 October 2025)	<b>RM100</b> (June 2026)
Year 2 (1 January 2026 to 30 June 2026)	<b>RM150</b> (June 2027)
Year 3 (1 January 2027 to 30 June 2027)	<b>RM250</b> (June 2028)
Total	RM500

Please refer to Campaign Terms & Conditions for more information.

#### Illustration

	Contribution	Eligible
Customer A	Year 1: RM1,000 Year 2: RM1,000 Year 3: RM1,000	Eligible for All 3 Years
Customer B	Year 1: RM1,000 Year 2: No Contribution Year 3: RM1,000	Only Eligibility for Year 1 Only
Customer C	Year 1: RM1,000 Year 2: RM500 Year 3: RM1,500	Only Eligible for Year 1 Only
Customer D	Year 1: No Contribution Year 2: RM1,000 Year 3: RM1,000	Not Eligible

Total RM500 reward in bonus units for contributions of cumulative RM1,000 (within the stated contribution period) annually for 3 consecutive.



AIA confidential and proprietary information. Not for distribution.

## There is more!! With tax relief, you could enjoy 35.7% Average Yearly Return!

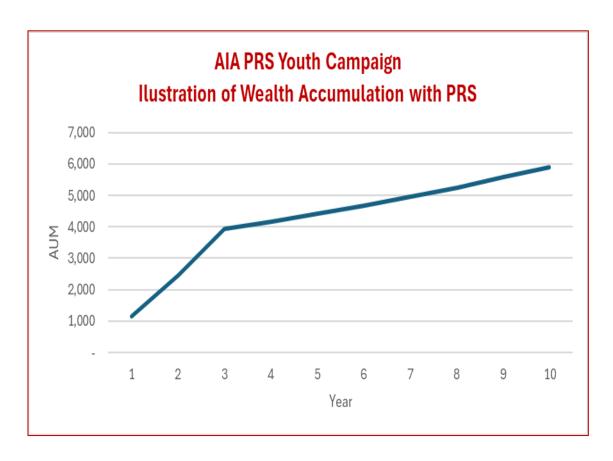
Assuming for a 19% personal tax bracket, the effective rate will be:



	Contribution	Tax Relief (at 19%)	Reward from AIA	Total Benefit	Effective Rate
Year 1	RM1,000	RM190	RM100	RM290	29%
Year 2	RM1,000	RM190	RM150	RM340	34%
Year 3	RM1,000	RM190	RM250	RM440	44%
Total	RM3,000	RM570	RM500	RM1,070	35.7% Average Yearly Return



## Be (almost) 50% Richer By Year 10 with Just 3 Years Contributions!



	PRS Investment	Reward (Bonus Units)	Annualised Return (6% p.a)	AUM (end of year)
1	1,000	100	6%	1,166.00
2	1,000	150	6%	2,454.96
3	1,000	250	6%	3,927.26
4	-	0	6%	4,162.89
5	-	0	6%	4,412.67
6	-	0	6%	4,677.43
7	-	0	6%	4,958.07
8	-	0	6%	5,255.56
9	-	0	6%	5,570.89
10	-	0	6%	5,905.14

Based on assumption of 6% Annualised Return.



AIA confidential and proprietary information. Not for distribution.



## **Agency Contest**

#### **PRS October 2025 Challenge**



## Help Clients Save with Tax Relief While You Earn More!!



#### **Contest Period:**

1 October 2025 to 31 October 2025

#### **Requirement:**

Minimum RM3,000 Contribution per case

No	Eligible Case Count	Reward	Remark
1	3	RM 100	Meet min 3 cases
2	6	RM 400 (100 + 6 × 50)	Meet min 3 cases and additional reward for meeting ≥6 cases
3	9	RM 550 (100 + 9 × 50)	Meet min 3 cases and additional reward for meeting ≥6 cases
4	2	-	No reward. Failed to meet min 3 cases



#### **PRS New Recruit Challenge**



Start Strong, Earn Fast.

Just 3 cases unlock RM200

and kickstart your PRS

journey with impact!



#### **Contest Period:**

1 October 2025 to 31 December 2025

#### Requirement:

- Minimum RM3,000 Contribution per case
- 3 cases within October, November and December
- Only for New PRS Consultants licensed in 2025

No	No. of	Cases Cap	tured	Total Case	Reward Remark	
NO	Oct	Nov	Dec	Captured	Reward	Kellidik
1	1	1	1	3	RM 200	Meet min 3 cases
2	1	3	0	4	RM 200	Capped at RM 200
3	0	1	1	2	-	No reward. Failed to meet min 3 cases







Year End Standalone
PRS Campaign
From PPA
(Private Pension Administrator)

#### There is more.. PPA Campaign for All PRS Customers



Campaign Period: From 1st August 2025 until 31st

December 2025.

Lucky Draw Campaign by PPA (www.ppa.my) featuring two categories of prizes.

#### (i) PRS Treats Draw:

200x Prizes of RM500 PRS Treats (to be awarded in PRS Units).

#### (ii) Grand Draw:

2x Grand Prizes of **Perodua Bezza**.

(1 Grand Draw for East Malaysia participants, 1 Grand Draw for West Malaysia participants)

#### **Highlights of the Terms & Conditions**

#### **Eligibility**

- The campaign is open to PRS members below the age of 54 as of 31 December 2025.
- Applicable to both new and existing PRS members across all PRS Providers.
- Includes contributions made via manual form submissions and/or online enrolment and top-up.
- Valid for individual contributions only. Contributions made by employers, whether vested or not, are excluded.

#### **Entry Criteria for PRS Treats Draw (RM500 PRS Units)**

- Accumulated gross contribution of at least RM1,000 qualifies for one (1) entry.
- Accumulated gross contribution of RM2,000 qualifies for two (2) entries.

#### **Entry Criteria for the Grand Draw (Perodua Bezza)**

- Accumulated gross contribution of at least RM3,000 qualifies for one (1) entry.
- Accumulated gross contribution of RM6,000 qualifies for two (2) entries.
- Participants who qualify for the PRS Treats Draw will also stand a chance to win the Grand Draw if they meet the
  entry criteria for the Grand Draw.



Please scan the QR code or visit <a href="https://www.ppa.my/isaveinprstreatscontest/">https://www.ppa.my/isaveinprstreatscontest/</a> for more information and full Terms & Conditions







## AIA PRS Funds

#### **AIA PRS | Fund Performances**

AIA PRS FUNDS	YTD (as at 26 Sept 2025)	2024 (Calendar Year)	3 Years (YoY)	5 Years (YoY)
AIA PAM – Growth Fund	3.70%	10.28%	9.53%	5.87%
AIA PAM – Moderate Fund	4.52%	8.37%	8.46%	5.24%
AIA PAM – Conservative Fund	3.74%	7.08%	6.16%	3.42%
AIA PAM - Islamic Moderate Fund	0.25%	10.03%	5.32%	2.16%
AIA PAM - Global Islamic Growth Fund*	4.59%	3.65%	7.91%	N/A
AIA PAM - Dynamic Asia Ex-Japan Fund**	8.79%	2.21%	N/A	N/A
AIA PAM – Dividend Income Fund***	1.69%	N/A	N/A	N/A

- '5 Year' period defined as from 25 Sept 2020 to 26 Sept 2025
- Source: Bloomberg as at 26 September 2025.
- The performance is calculated on NAV-to-NAV basis.
- Past performance should not be seen as an indication of future returns.
- \* Launch date 8 Sept 2020 , \*\* Launch date 9 June 2023, \*\*\*Launch date 15 July 2025



- Stay invested, understand your investment horizon, and risk tolerance
- A long-term perspective would be the best perspective for retirement funds.
- Investing in a down market can be a part of a balanced investment strategy that potentially helps grow wealth over time.



#### **AIA PRS | Fund Performances**

AIA PRS FUNDS	YTD (as at 26 Sept 2025)
AIA PAM – Growth Fund	3.70%
AIA PAM – Moderate Fund	4.52%
AIA PAM – Conservative Fund	3.74%
AIA PAM - Islamic Moderate Fund	0.25%
AIA PAM - Global Islamic Growth Fund*	4.59%
AIA PAM - Dynamic Asia Ex-Japan Fund**	8.79%
AIA PAM – Dividend Income Fund***	1.69%

KEY INDICES	YTD (as at 26 Sept 2025)
FTSE Bursa Malaysia KLCI (FBMKLCI)	1.48%
FTSE MALAYSIA EMASSHARI (FBM Shariah)	-2.11%

- '5 Year' period defined as from 25 Sept 2020 to 26 Sept 2025
- Source: Bloomberg as at 26 September 2025.
- The performance is calculated on NAV-to-NAV basis.
- Past performance should not be seen as an indication of future returns.
- \* Launch date 8 Sept 2020 , \*\* Launch date 9 June 2023, \*\*\*Launch date 15 July 2025

- AIA PRS Funds have consistently delivered strong returns, with most funds outperforming key market benchmarks such as the FBMKLCI and FBM Shariah Index.
- While past performance does not guarantee future results, the solid track record across multiple years highlights AIA PRS's resilience and growth potential.





## Updates

#### Online Sessions: Activation of FIMM FCS for Existing AIA PRS Consultants

#### Online Guidance and Troubleshooting To Help You Activate Your FIMM FCS Account



!! Activation FCS Account & Complete 16 FIMMCPD Points (including AIA PRS TCF & AML e-module) is Mandatory for Year-End PRS License Renewal!

**Click/Scan to Join Any of The Sessions Below** 

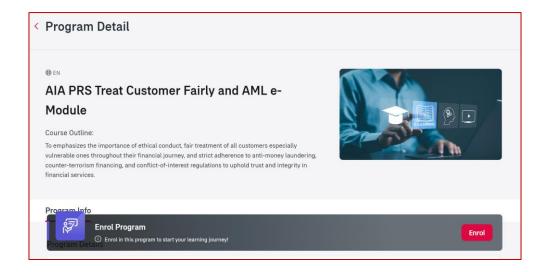
	https://tinyurl.com/474vx	https://tinyurl.com/49duc	https://tinyurl.com/5aud8	https://tinyurl.com/mwn	https://tinyurl.com/mp4t
	p8d	huy	6ty	xna78	rxk9
	Date:	Date:	Date:	Date:	Date:
	2 October 2025	9 October 2025	16 October 2025	23 October 2025	30 October 2025
[,	Time:	Time:	Time:	Time:	Time:
	3pm to 4pm	3pm to 4pm	3pm to 4pm	3pm to 4pm	3pm to 4pm

#### **16 FIMM CPD Points**

E-Modules on iLearn+	FIMM CPD Points
AIA PRS Treat Customer Fairly (TCF) and AML - Mandatory	4
PRS Sales Management Workshop	8
PRS Corporate Sales Module	8
PRS Key Refresher Module	8
AIA PAM Dividend Income Fund Features	4

Others	
2025 TCF Products Sales Compliance Refresher and BSC (Conventional & Takaful)	8
E-Zine	4

## MANDATORY: AIA PRS Treat Customer Fairly (TCF) and AML e-Module



Please complete 16 FIMM CPD points by **30 November 2025** 



AIA confidential and proprietary information. Not for distribution.

#### Sales and Service Tax (SST) on PRS

#### Sales and Service Tax ("SST") Notice:

Effective 1st October 2025, under Phase 2, the Malaysian Government has further expanded Sales and Service Tax ("SST") on specific fees and charges that PRS providers and Asset Management Companies (including APAM Sdn. Bhd.) charge to customers.

SST will be applied at a rate of 8% to applicable fees and charges as prescribed by MOF, unless they are specifically exempted. At the time of publishing, the transactions which will be affected by SST includes, but is not limited to:

- The upfront sales charge (up to 3%) imposed on your contribution into any of the APAM PRS Funds
- Transfer out fees
- Switching out fees

For more details on the SST implementation please visit the RMCD/Customs MySST website and refer to > Guide on Financial Services, and www.aia-prs.com.my.



#### **AIA PRS New Digitalisation of PRS Consultant Onboarding**

APAM is digitalizing the PRS consultant onboarding process, enabling agents applying to be PRS consultants to upload documents digitally and use a single master Excel sheet to auto-populate all required forms—saving time, reducing errors, and improving document integrity.

#### Six Simple Steps:

- O STEP 01: Prepare necessary supporting documents (depending on type of registration),
- O STEP 02: Download the PRS Application documents: [FOR AIA PRS CONSULTANT].
- STEP 03: Fill the particulars in the single master Excel sheet.
- O STEP 04: Save the document as PDF and e-sign on the required pages.
- STEP 05: Email to leader/ACS and cc: APAM Helpdesk to request signing and digital CTC.
- O **STEP 06:** Send completed and duly signed documents together with the supporting documents to APAM Helpdesk and cc: leader/ACS.

#### **Step-by-Step Guide:**

EXAMINATION	FAMILIARISATION PROGRAMME

#### AIA confidential and proprietary information. Not for distribution.

#### Folder includes the following:

- O FIMM Consultant Registration Guide (pdf)
- Checklist (pdf)
- Guide (pdf)
- PRS Onboarding Documents (excel)



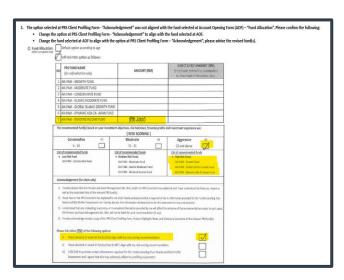
#### **Guide for Manual Submission**



Please scan the QR code for a helpful guide on manual submission of the Account Opening Form.

To ensure a smooth process, here are some common mistakes to avoid:

#### Selection of Fund does not Align with Risk Scoring



### Missed to tick Vulnerable client (disclosure by client)

PART A: VULNERABLE CLIENT ASSESSMENT	
DISCLOSURE BY CLIENT	ASSESSMENT BY PRS CONSULTANT
<ol> <li>Elderly (60 and above; and uncomfortable with using technology for investment purposes); and/or</li> </ol>	Vulnerable Client
Education level of Primary School or below: and/ or	Vulnerable Client (If client selects any item 1 - 6 in Part A)
No capital market investment experience; and/or	Non-vulnerable Client
Low financial resilience (low ability to withstand financial shocks, for example cash flow problems, no savings and/or overly indebted); and/or	
Have experienced death or total permanent disablement of main bread winner over the last 12-months; and/or	
) Have any hearing, visual, speech, physical or learning impairments.	
1) None of the above	

## Declaration of Vulnerable Client (member wrongly declared and ticked)

PART A: VULNERABLE CLIENT ASSESSMENT	
DISCLOSURE BY CLIENT	ASSESSMENT BY PRS CONSULTANT
Elderly (50 and above; and uncomfortable with using technology for investment purposes); and/ or	Vulnerable Client
2) Education level of Primary School or below: and/ or	Vulnerable Client (if client selects any item 1 - 6 in Part A)
3) No capital market investment experience; and/ or	Non-vulnerable Client
Low financial resilience (low ability to withstand financial shocks, for example cash flow problems, no savings and/or overly indebted); and/or	
Have experienced death or total permanent disablement of main bread winner over the last 12-months; and/ or	
Have any hearing, visual, speech, physical or learning impairments.	
7) None of the above	
ulnerable client status based on the information provided by me. I also consideration of my vulnerability status:  a. Allowed me sufficient time to review and provide the necessary infore	de details in an alternative format such as post or email for better clarity; a
Please tick if applicable I will bring a companion with me for my vulnerability assessment ouroos	

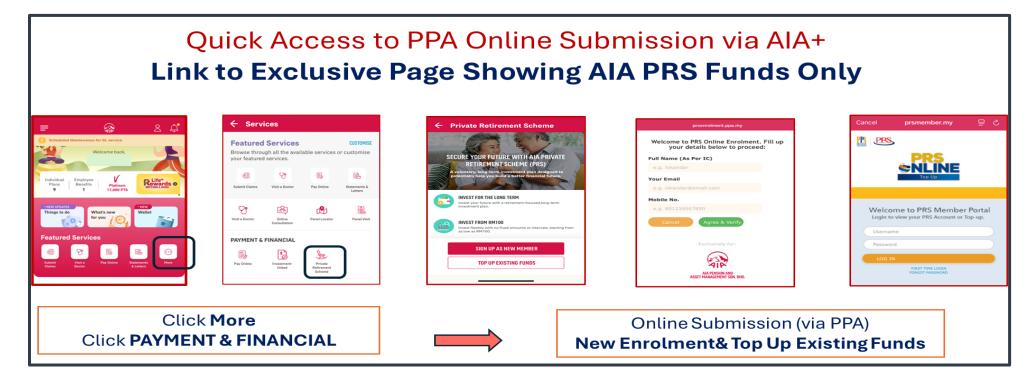


AIA confidential and proprietary information. Not for distribution.

#### **Easy Link to PPA Online via AIA+**

#### **PPA ONLINE SUBMISSION:**

- Reminder that customers can log in via AIA+ > Services > Payment & Financial > PRS.
- To access new fund, please click as New Enrolment (for both New & Existing AIA PRS Customer).
- Only existing funds will appear under Online Top-Up.







## Thank You